Dilan Roisin Hart

Corporate Counsel · Commercial Contracts

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Commercial legal remit

14 to 9 working days — Median legal review time across comparable quarters for standard supplier terms.

6 redline scenarios — Playbook tests with procurement managers before internal rollout.

240 agreements — Repository records reviewed for renewal dates and executed documents.

Summary

In-house commercial counsel advising procurement, enterprise sales and product teams at a business software provider. Reviews negotiated terms against approved positions and distinguishes business approvals from legal review. Coordinates specialist advice and retains a traceable record of issues raised and decisions made.

Experience

2020-02 – Present **Corporate Counsel, Commercial**
Kingswell Reach Software

- Lead legal review of commercial software and supplier agreements. Document when a provision needs a finance, security or sales owner to decide and circulate an issues list before asking for approval.
- Built a contract playbook and tested 6 redline scenarios with procurement managers. After rolling out a standard route, median legal review time for comparable supplier files fell from 14 to 9 working days across two quarters.
- Reviewed 240 agreements with Operations to reconcile renewal dates and executed versions. Prioritised contracts with missing notice dates, then asked business owners to confirm the records before reminders went live.
- Coordinated external advice for a cross-border contract variation. Agreed the question and cost with the legal director and retained an internal decision record separate from the counterparty draft.

2015-09 – 2020-01 **Associate, Commercial Contracts**
Merefield Row Legal

- Drafted agreement amendments and maintained issues lists for review by supervising lawyers. Checked that obligations, notice routes and commercial annexes reflected the latest client instructions.
- Prepared disclosure schedules for a supplier review by reconciling files against the request list. Marked unresolved questions for the matter lead and kept the agreed decision dates in a separate tracker.
- Organised clause library updates after team review. Archived superseded versions and recorded the intended contract context so junior colleagues could distinguish templates with similar headings.

Education

2013 **LLB (Hons) Law**
Ashwater University

Skills

Commercial agreements · Contract playbooks · Negotiation records · Outside counsel coordination · Contract lifecycle records · Internal approvals

Languages

English